



## Multi-Family Building Efficiency

### A single-source energy efficiency incentive offering

If you're like many property owners in Minnesota, maintaining profitability and safety in your buildings are likely your top two priorities. Among your strategies, you may have found that focusing on energy efficiencies can make a significant difference — especially to your bottom line. Yet for most building owners, finding the time and the resources to uncover efficiency opportunities can be a challenge. Xcel Energy and CenterPoint Energy have teamed up to offer the Multi-Family Building Efficiency Program to help managers of multi-family buildings like you find energy solutions to fit your budget and goals.



*The American Council for an Energy-Efficient Economy (ACEEE) estimates that retrofit programs can save 15% on electricity and up to 30% on gas.*

### Whole building energy solution

The Multi-Family Building Efficiency Program is a unique, incentive-based offering for multi-family properties in Minnesota with electric from Xcel Energy and gas from CenterPoint Energy or Xcel Energy. By participating, you can address efficiency opportunities you may not have considered throughout your entire building — and receive an incentive reward for achieving your energy efficiency goals. This offering is a more streamlined process to achieve an incentive — saving you the time of completion of individual rebates and achieving more savings than you thought possible.

How do we help you find the most savings? We address whole-building efficiency opportunities, take care of the immediate installations and offer ideas for deeper improvements that we know will make a difference.

Does your building qualify? If your multi-family buildings have a common entrance, common area and in-unit kitchen, our Multi-Family Building Efficiency program is an ideal energy savings approach.



### Building on our combined strengths

*Energy efficiency solutions for multi-family buildings brought to you by CenterPoint Energy and Xcel Energy.*

When it comes to energy management, multi-family buildings have unique needs and many opportunities to save energy. CenterPoint Energy and Xcel Energy have joined forces to help make reaching your energy goals easier to navigate by developing the Multi-Family Building Efficiency program.

It's not just any program. We designed this program to help Minnesota multi-family property owners address and implement all possible improvements to help you save energy — and receive an incentive that you can invest back into your building.

By partnering with a single source on this streamlined path to efficiencies, you will benefit from decades of energy experience and knowledge.



## It begins with a free audit

To find efficiency opportunities that offer the most potential payback, you will receive a free, thorough energy assessment. We look at whole-building improvement potentials from lighting to heating and cooling systems, insulation and other equipment areas that will benefit from efficiency measures.



**Free installs.** We will take care of low-cost improvements with on-the-spot installations. The following measures may be installed based on need — and counted toward your savings goals:

- Faucet aerators
- Showerheads
- LEDs in exit signs
- Water heater blanket
- Replace incandescent with LEDs in common areas and resident units

**Energy usage report.** You will receive a report encompassing your building's energy consumption before improvements and potential energy savings when you make improvements.

**Educate your residents and staff.** The collaborative effort to make a difference requires information and engagement of your facilities' staff and your residents. We offer resources to help get everyone engaged in saving energy.

**Implementation support.** For other improvement efforts requiring engineering, retrofitting or equipment, we offer consulting support for customers agreeing to proceed with project implementation. If guidance is required with third-party contractors, we can help provide the expertise you need to ease the process and prioritize improvement projects.

## The incentive offer

Our free audit will identify efficiency measures that you can make to earn the incentive. There are three levels of incentives, depending on your building, your goals and your needs. The following performance incentives are based on whole-building savings.

Achievement level	Whole-building energy savings	Incentive level
Tier 1	15% savings	25% of cost
Tier 2	20% savings	35% of cost
Tier 3	25% savings	40% of cost

*For qualified low-income multi-family housing, incentives are doubled.*

When your property tier level is established, an improvement plan will identify what actions are needed to achieve the savings and reap the incentive reward.

The whole-building approach is unique. Whether your building is master metered or utilities are paid through your residents, **all** energy savings through this program are all counted toward your achievement goal. Now you'll be looking for efficiencies everywhere, which may include appliances or equipment inside resident units as energy-saving measures.



## Top five reasons to participate

### 1. Saves you time

As a single-source partner, with two utilities joining forces for a single program, you will benefit from a streamlined approach to gaining incentives.

### 2. Provides extra resources

You receive installations of low-cost, energy-saving measures, consulting, help with project bids, and overall guidance with implementation.

### 3. Conserves energy, improves efficiencies

Improving or upgrading your equipment reduces energy waste and breakdowns while improving heating, cooling and lighting quality.

### 4. Contributes toward profitability

Reducing energy consumption lowers your energy bill — and increases resident comfort and safety.

### 5. Increases energy awareness

By taking actions to improve the energy performance of your building, you're contributing toward an energy-smart facility. Residents will also like to know you're energy responsible.

