

# Energy-Saving Services for Multi-Family Building Owners

Xcel Energy and CenterPoint Energy have teamed up to offer energy-saving solutions for Multi-Family building owners. The Multi-Family Building Efficiency program is designed to help find energy solutions to fit your time, budget and goals. And, it's easy to participate.

## A whole-building energy solution

The Multi-Family Building Efficiency program is a full-service offering, at no cost, for qualifying multi-family properties in Minnesota. We'll help you uncover energy-efficiency opportunities throughout your building – including resident units and common areas – then give you rebates and bonus incentives for making improvements.

The whole-building services you will receive:

- A no-cost, on-site building energy analysis is conducted by experienced energy experts, and is followed by a thorough report of findings and recommendations for saving energy throughout your building.
- Energy-saving equipment installed at no cost throughout common areas and resident units including screw-in LEDs, energy-efficient faucet aerators, showerheads, power strips and weather stripping.
- Rebates and bonus incentives for making energy efficiency upgrades throughout your building.
- Implementation support and guidance to simplify the implementation process.
- Energy-saving tips brochures for your residents.

## Does your building qualify?

If your building has five or more units and receives electric service from Xcel Energy, and gas service from either CenterPoint Energy or Xcel Energy, includes a common entrance, common areas and in-unit kitchens, our Multi-Family Building Efficiency program is an ideal approach for saving energy.

*Market rate multi-family housing:  
add a 30% BONUS incentive to rebates earned.*

*Affordable multi-family housing:  
add a 60% BONUS incentive to rebates earned.*

## Whole-building benefits

- 1. No-cost services.** Qualifying multi-family buildings can receive a no-cost energy analysis and installation of energy-efficient equipment throughout your whole building.
- 2. Path to energy-efficient buildings and cost savings.** A comprehensive energy analysis report will identify opportunities to reduce your energy usage which can save you money over the long term and improve the comfort of your residents.
- 3. Get help from the experts.** Qualified energy experts will conduct the initial energy analysis and support you throughout the implementation process.
- 4. Saving you time, energy and money.** Two energy companies working together to save you time, energy and money. To encourage you to maximize your energy savings, we offer a 30% bonus incentive on top of rebates for all eligible energy-efficiency upgrades. And, qualified affordable housing multi-family buildings can earn a 60% bonus incentive.



844-545-7455

MultiFamilyEnergySolutions.com

## Frequently asked questions

**Q: There are things in my building I think will save a lot of energy. Will they qualify for an incentive?**

**A:** All projects must be cost effective based upon tests performed for all utility rebate programs. As a result, there may be projects that could save some energy, but does not meet payback criteria and therefore cannot be considered for a rebate. You will receive a list of qualified energy upgrades with your energy analysis report.

**Q: If I have already started an energy efficiency project, can I get the Multi-Family Building Efficiency bonus incentive?**

**A:** Only projects that have started after the date of the energy analysis, and have not taken action to procure materials, are eligible to receive the Multi-Family Building Efficiency bonus incentive.

**Q: How long do we have to complete projects? When does the "clock" start?**

**A:** You will have up to two years from the date you receive the energy analysis report to complete the work, have it validated and submit the necessary documentation.

**Q: What are our costs to participate in this program?**

**A:** The energy analysis, direct installations and project implementation services are provided to you at no cost. If you choose to complete energy efficiency upgrades identified in your report, you will be responsible for paying the full upfront cost of the work and can earn rebates and bonus incentives upon completion of the project.

**Q: When do I get my project rebates? Will it be a lump sum at the end of project or paid out more frequently?**

**A:** After you complete an energy efficient upgrade identified in the energy analysis, program staff will work with you to gather required documentation, and then submit the rebate application to the utilities on your behalf. Complete as many energy projects as possible within two years to maximize your incentive.

**Q: Can I sign up more than one building to participate in this program?**

**A:** Yes.

**Q: If the resident has a special kitchen faucet/showerhead, will the faucet aerators or showerheads be replaced?**

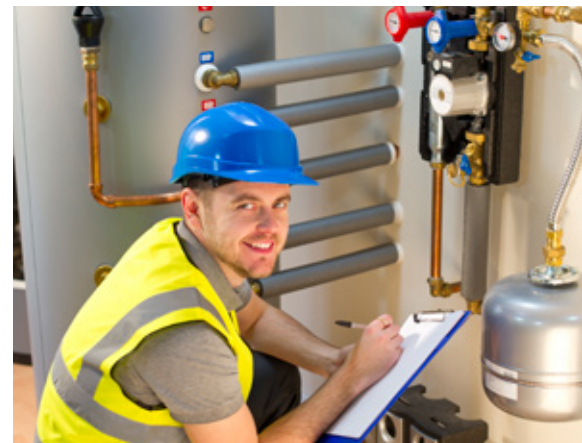
**A:** The direct installation will only apply to building-owned, permanent fixtures such as aerators, showerheads or overhead lights. Resident-owned fixtures such as table or floor lamps and specialty showerheads will not be changed.

**Q: Do all my common area lights qualify for the free replacement?**

**A:** The direct installation will only apply to building owned fixtures. Only screw-in lighting is available; pin-based lighting, flood lamps and bulbs for canned fixtures do not qualify.

**Q: What if certain residents do not want to participate in the direct install?**

**A:** To maximize your energy savings, we encourage all residents to participate. However, we realize there are situations that may result in some owners allowing residents to opt out of the direct installations. This is a decision in which the owner has direct input.



## Ready to get started?

Feel free to call the program representative at **844-545-7455** for answers to our specific questions or visit **MultiFamilyEnergySolutions.com** to learn more.

Two energy companies.  
One program. Save time and money.

